



Phone [\(408\) 729-5100](tel:(408)729-5100)

Fax [\(408\) 729-0142](tel:(408)729-0142)

www.tradewindsaviation.com

December 2011

In This Issue

- [Congratulations!](#)
- [New Members](#)
- [Upcoming Events](#)
- [Private Pilot Ground](#)
- [Safety Seminar](#)
- [C172 & C182 Wanted](#)
- [Holiday Greetings](#)
- [Special Holiday Package](#)
- [Base Station Radio](#)
- [Latest Offering from Garmin](#)
- [Maintenance News](#)
- [Fly-out News](#)

Congratulations!

First Solos

Wayne McIntyre
11/23/11
CFI: Angela Brandini

Private Pilot

David Arunkit
11/17/11
CFI: Cecil Chapman

Daniel Rizzo
12/13/11
CFI: Ben Ellsworth

IFR Rating

Jeff Matteson
11/25/11
CFI: Seth Howell

Holiday Greetings

The Trade Winds Aviation Team wishes you a very Happy Holidays and a prosperous New Year.

We have seen a significant increase in flight training activity and airplane flight time at Trade Winds Aviation this year. Our top notch customer service from the Flight Instructors, Customer Service Representatives, Sales, and Maintenance Team has been well received by all. Our well maintained fleet of airplanes supported consistent availability and safety. New airplanes have been added to the fleet as well, i.e. Corvalis C400, Corvalis C350 and Cessna 182T.

We offered multiple Groupon Deals this year which drew in many individuals interested in flying. Most of these individuals have already taken advantage of our ground school classes and flight training. They are well on their way to pursuing their passion for flying.

Our two regular social events every month are increasing in popularity:

- The pancake breakfast on the 1st Saturday morning of each month is typically the gathering point for pilots who participate in the monthly fly-out.
- The BBQ every 3rd Friday of each month provides flying enthusiasts and friends a venue to exchange flying ideas and listen to speakers covering interesting topics.

Flying and being a pilot is a privilege that is shared only by a few and is a valuable skill to have. Trade Winds Aviation is available to help you exercise your privileges. We are committed to making your flying experience worthwhile.

Please read below about the Special Holiday Package we are offering for a limited time. For all other Flight Training, Aircraft Rental, Managed Partnership, Maintenance of your airplane, and buying and selling airplanes needs, you can count on us for our expertise and support.

Welcome New Members

Matthew Bragen
Ken Okin
Ryan Tiu
Jessie Youngblood

Walter Gyger
Owner and President

\$249 Savings On Holiday Gift Package

Are you looking for a special gift for a family member or friend who wants to learn to fly or is just curious about flying? We have a wonderful suggestion for you. For a limited time, we will offer a:

Special training package consisting of: A 12 week Private Pilot Ground class and a one hour Introductory Flight Lesson in a Cessna 172SP.

Now through December 24th you may purchase the package for \$180. Purchased separately, the two parts would cost a total of \$429. When you purchase the package you will receive a nice certificate that you can present to that special person. The available start dates for upcoming Private Pilot Ground classes are listed elsewhere in this newsletter. The Introductory Flight Lesson may be scheduled at the gift recipient's convenience.

The following restrictions apply: Limit 1/person, may buy multiple as gifts. Limit 1/visit. Valid only for option purchased. 24 hr. cancel notice for Introductory Flight Lesson. 1-week cancel notice for Private Pilot Ground class. Must be 18 or older. Subject to weather. Subject to health requirements. Lessons and packages are non-transferable.

Please contact Dispatch at [408-729-5100](tel:408-729-5100) if you are interested in purchasing one of the packages. Please mention that you saw the offer in the newsletter.

Upcoming Events

December

25, All Day
Closed for Christmas

January

1, All Day
Closed for New Years

7, 9:00-11:00AM
Pancake Breakfast & Fly-out

9, 6:00-9:00PM
Private Pilot Ground class starts

12, 7:00-9:00PM
FAA Safety Team Seminar

14, 8:00AM-Noon
Private Pilot Ground class starts

17, 6:00-9:00PM
Private Pilot Ground class starts

18, 6:00-9:00PM
Private Pilot Ground class starts

20, 6:00-9:00PM
Friday Evening BBQ

February

4, 9:00-11:00AM
Pancake Breakfast & Fly-out

9, 7:00-9:00PM
FAA Safety Team Seminar

17, 6:00-9:00PM

Base Station Radio

Trade Winds Aviation has a new frequency for our base station radio. The new frequency is 123.300. You can find the frequency in the front of the key books for each of the airplanes in our fleet if you forget. We also have a new base station radio at the Dispatch desk that is monitored anytime the office is open. This radio gives us excellent reception and very clear transmissions.

Feel free to use this frequency anytime you would like to communicate with Trade Winds Aviation while you are flying. For example, if you are not sure when your reservation for the airplane ends, or if you'd like to extend the reservation, just give Dispatch a call. Reception distance on this frequency is roughly the same as for the Reid-Hillview Tower. So if you are over South County at 4,000 feet or better you should be able to hear Dispatch. Over the central and north bay area you should be able to reach Dispatch anywhere above 2,000 feet. Reception

Friday Evening BBQ

More Private Pilot Ground Classes Starting

Attending Private Pilot Ground class is an excellent way to get started on your Private Pilot training. We will start four new classes after the first of the year:

Mon., January 9

Tues., January 17

Wed., January 18

Sat., January 14

Classes run for 12 weeks, one session per week, and three hours per session. Weekday classes start at 6:00 PM and Saturday classes start at 8:00 AM. The cost is \$250.

Please contact Dispatch at [408-729-5100](tel:408-729-5100) if you are interested in enrolling in one of these classes or just have questions about them.

Wings Safety Seminar

On Thursday, January 12th starting at 7:00 PM we will host a FAA Wings Safety Seminar at Reid-Hillview Airport. The topic for the seminar will be announced after the first of the year. Checkout the [FAA Safety Team's web site](#) for further details and registration information.

Looking For New Cessna 172s &

over the east hills and the Livermore area is a bit more difficult and requires higher altitudes.

We now look forward to serving you even while you are in the air!!

Ken Maples
Chief Flight Instructor

Just In Time for the Holidays

In case you have not seen an aviation magazine, your avionics have just gotten better. Garmin has decided that their best competitor (themselves) was running behind and they have introduced an extremely powerful new combination. It is the G500 supported by the touch screen GTN 650/750.

Garmin has taken the amazing success of the 430/530 series and converted it to a touch screen with an easier menu. What this means is a quicker learning curve, quicker access to information, and better decision making.

If you have been a fan of the G1000, what has occurred this time is a very affordable improvement option for older aircraft that can become as technically advanced as the younger newer more expensive aircraft. In a summary, you can get the benefits of an iPad built into your plane. What surprised me is the advantageous pricing strategy that Garmin has adopted. The previous market leader 530 is now discontinued. The replacement for that role, the GTN 750 is selling now for about \$2,000 less than the 530 did when it was taken off the market.

If you covet the situational clarity including traffic, weather, airspace, etc. in one screen and in one glimpse, you know you want this new system. What is the benefit to us pilots this holiday season is the very affordable pricing that Garmin has given us ... For more information [Click Here](#).

Merry Christmas to one and all.

Terry McGee
Sales Manager

Here To Meet Your Maintenance Needs

The [Maintenance Team](#) is here to help aircraft owners keep their aircraft airworthy and safe as well as preserve the value of their investment. Please do not hesitate to contact us if you need our assistance. We are open weekdays 8:00 AM - 7:00 PM and weekends 8:00 AM - 6:00 PM.

182s

We would like to add additional late model Cessna 172 and 182 aircraft with G1000 to our rental fleet. If you are interested in owning such aircraft, have it professionally managed by Trade Winds Aviation and earn income to offset the cost of ownership, then we would like to talk with you. For more information please contact Walt Gyger at [408-729-5100](tel:408-729-5100) or walt@tradewindsaviation.com

Follow
Trade Winds Aviation On
FaceBook

Find us on Facebook 

Tom Nicholson
Director of Maintenance

Fly-out News

Following pancake breakfast on the first Saturday of each month pilots and guests gather and then head out on a day trip by air (aka a fly-out). Our destinations are typically one hour flight time from Reid-Hillview Airport.

On December 3rd a group on six pilots and guests flew to Oceano airport (L52) in two airplanes. The purpose of the flight was to transport a large collection of toys to the annual US Marine Corp's Toys for Tots program held there. It was a beautiful day of flying, and for a worthy cause as well.

The next fly-out is scheduled for January 7th. More information about the fly-out will be published shortly.

If you have questions about future fly-outs or would like to sign up for one please contact Dispatch at [\(408\) 729-5100](tel:408-729-5100) or dispatch@tradewindsaviation.com